

Tamura Corporation IR Data Sheet (Actual and Forecasted Sales by Product Category)

・The forecast for FY2024 was announced on May 10, 2024.

		Unit: 100 million yen																													
		FY2022							FY2023							FY2024															
		1Q Actual	2Q Actual	3Q Actual	4Q Actual	H1 Actual	H2 Actual	FY Actual	1Q Actual	2Q Actual	3Q Actual	4Q Actual	H1 Actual	H2 Actual	FY Actual	1Q Forecast	1Q Actual	2Q Forecast	2Q Actual	3Q Initial Forecast	3Q Revised Forecast	3Q Actual	4Q Initial Forecast	4Q Revised Forecast	H1 Forecast	H1 Actual	H2 Initial Forecast	H2 Revised Forecast	FY Initial Forecast	FY Revised Forecast	
Consolidated	Sales	240	255	289	297	494	585	1,080	245	274	270	277	519	548	1,066	252	244	275	280	287	297	302	306	298	527	525	593	595	1,120	1,120	
	Operating Profit	6.8	9.7	15.0	16.9	16.5	31.8	48.3	6.2	11.0	15.0	17.2	17.2	32.2	49.4	6.6	10.9	10.4	5.7	13.9	12.3	15.1	21.1	23.1	17.0	16.6	35.0	35.4	52.0	52.0	
	Operating Profit %	2.8%	3.8%	5.2%	5.7%	3.3%	5.4%	4.5%	2.5%	4.0%	5.5%	6.2%	3.3%	5.9%	4.6%	2.6%	4.5%	3.8%	2.0%	4.8%	4.1%	5.0%	6.9%	7.7%	3.2%	3.2%	5.9%	5.9%	4.6%	4.6%	
	Ordinary Profit	6.9	6.2	12.1	18.0	13.1	30.2	43.3	7.3	11.1	12.9	18.2	18.4	31.1	49.6	-	14.2	-	7.9	-	-	9.5	-	-	-	22.0	-	28.0	50.0	50.0	
	Net Profit	1.6	10.9	7.3	0.7	12.5	8.0	20.5	0.3	0.3	6.9	15.0	0.5	21.9	22.4	-	8.0	-	5.7	-	-	4.7	-	-	-	13.7	-	20.3	34.0	34.0	
Information Equipment	Sales	4.2	6.8	3.0	10.4	11.0	13.4	24.4	2.1	6.7	7.8	13.6	8.8	21.4	30.2	6.0	6.3	8.0	8.5	4.0	3.6	3.4	24.0	17.6	14.0	14.8	28.0	21.2	42.0	36.0	
	Operating Profit	-1.0	0.9	-1.6	1.7	-0.2	0.1	-0.1	-1.7	0.4	2.1	3.9	-1.3	6.0	4.7	-0.9	-0.8	-0.1	0.3	-1.3	-5.8	-2.1	3.3	7.2	-1.0	-0.5	2.0	1.5	1.0	1.0	
	Operating Profit %	-24.8%	12.7%	-52.9%	16.6%	-1.6%	0.8%	-0.3%	-82.7%	6.6%	27.6%	28.3%	-14.3%	28.1%	15.7%	-14.4%	-12.1%	-1.7%	3.3%	-32.1%	-158.5%	-62.5%	13.8%	41.2%	-7.1%	-3.3%	7.1%	7.0%	2.4%	2.8%	
Electronic Components	Sales	161	169	197	203	330	400	730	172	192	178	183	364	361	725	171	162	179	185	190	205	212	193	192	350	347	383	396	733	743	
	Operating Profit	2.5	2.6	8.9	12.4	5.1	21.3	26.4	6.7	6.7	6.6	9.6	13.4	16.2	29.6	4.7	6.7	4.3	1.0	7.4	14.0	13.9	10.6	10.3	9.0	7.7	18.0	24.3	27.0	32.0	
	Operating Profit %	1.5%	1.5%	4.5%	6.1%	1.5%	5.3%	3.6%	3.9%	3.5%	3.7%	5.2%	3.7%	4.5%	4.1%	2.8%	4.1%	2.4%	0.5%	3.9%	6.9%	6.5%	5.5%	5.4%	2.6%	2.2%	4.7%	6.1%	3.7%	4.3%	
Large transformers & reactors	Transformers	13	15	17	19	28	37	65	20	27	32	31	47	63	110	34	34	36	36	37	46	45	37	43	70	70	74	89	144	159	
	Coils & reactors	19	23	27	28	42	55	97	23	24	22	19	47	41	88	17	16	18	18	22	21	19	22	20	35	34	44	42	79	76	
	Power supply	49	52	58	64	100	122	222	56	58	55	57	115	111	226	53	49	56	55	57	59	59	58	56	108	104	115	115	224	219	
	AC adapters & chargers	3	3	3	4	6	6	13	5	7	4	5	11	9	20	3	1	3	3	4	1	1	4	1	6	4	7	2	13	6	
	Ceramics	41	42	50	43	83	94	176	24	30	24	27	54	50	104	24	21	25	30	26	32	37	26	30	49	51	51	61	100	112	
	LED	2	3	3	3	5	6	11	2	2	2	2	3	4	7	2	2	2	2	2	2	2	2	2	4	4	4	4	8	9	
	EMS	13	10	14	18	23	31	54	15	18	14	19	33	33	66	15	18	16	12	15	18	15	15	16	31	30	30	34	61	64	
	Other	4	5	6	7	10	13	22	8	9	5	5	17	10	27	5	3	5	7	7	6	6	7	6	10	10	13	11	23	21	
	AV	17	16	19	18	34	37	71	18	20	20	19	38	39	76	19	17	19	22	22	20	27	22	19	38	39	44	38	82	78	
	Information & communications	Home	0	0	1	0	1	1	2	0	0	1	1	1	1	2	1	0	1	0	1	1	0	1	1	1	1	2	2	3	2
		Industrial machinery	71	76	90	84	147	174	321	66	69	55	56	136	111	247	50	48	53	64	57	66	71	58	61	103	113	115	127	218	240
Energy		8	8	11	13	16	25	40	9	9	10	8	18	18	36	7	6	8	7	8	9	7	8	8	15	13	15	17	30	30	
Transoprtation & auto		45	42	47	54	87	101	188	49	55	49	50	104	99	204	46	43	48	40	53	49	47	54	46	94	83	107	95	202	178	
Other		18	24	26	29	42	55	97	27	31	36	38	58	74	131	40	41	42	51	42	53	60	42	49	82	91	84	102	165	193	
Sales		14	14	15	17	28	32	60	14	20	21	24	35	45	79	23	19	24	19	25	23	21	25	21	48	38	49	44	97	82	
Chemicals & Soldering Systems	Sales	5	4	6	6	9	12	20	6	8	6	8	13	13	27	3	4	4	4	5	5	5	6	5	7	8	11	10	18	19	
	Operating Profit	75	79	89	84	155	173	328	72	75	85	80	147	165	312	76	77	87	87	93	89	87	89	89	163	164	182	177	345	341	
	Operating Profit Margin	6.5	7.4	8.7	3.6	14.0	12.3	26.3	3.7	6.6	8.6	5.8	10.3	14.3	24.6	4.4	6.7	7.6	6.6	9.7	7.3	7.1	9.3	7.3	12.0	13.4	19.0	14.6	31.0	28.0	
	Electronics	8.7%	9.4%	9.7%	4.3%	9.0%	7.1%	8.0%	5.2%	8.7%	10.1%	7.2%	7.0%	8.7%	7.9%	5.8%	8.8%	8.7%	7.6%	10.5%	8.2%	8.2%	10.4%	8.2%	7.4%	8.2%	10.4%	8.2%	9.0%	8.2%	
	Solder paste	66	69	76	71	135	147	281	59	64	75	68	124	143	267	66	68	74	78	78	78	76	73	80	140	146	151	158	291	304	
	Solder resist	45	47	53	51	92	104	196	43	45	52	48	88	100	188	46	47	52	55	55	56	52	51	57	98	102	106	113	204	216	
	Flux	15	16	16	13	31	29	60	10	13	16	13	23	30	53	14	15	16	17	16	15	18	15	15	29	31	31	31	60	62	
	Other	6	6	7	7	11	14	25	6	6	7	7	12	13	25	6	6	7	6	7	7	6	7	7	13	12	14	14	27	26	
	Soldering Systems	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	Reflow soldering system	9.5	10.9	14.3	14.0	20.4	28.3	48.6	13.4	10.9	11.6	13.3	24.3	24.9	49.2	9.8	10.0	13.2	8.9	14.6	10.6	10.8	16.4	9.3	23.0	18.9	31.0	19.9	54.0	37.0	
	Wave soldering system	4.9	6.9	8.5	9.5	11.8	18.0	29.8	7.2	6.2	7.4	9.6	13.3	17.0	30.4	6.2	6.0	8.4	3.1	8.9	6.2	6.7	10.0	5.5	14.6	9.1	18.9	11.7	33.6	20.8	
Other	0.5	2.5	1.7	2.3	3.1	3.9	7.0	1.9	0.4	0.4	0.4	2.3	0.8	3.1	0.2	0.1	0.3	1.2	1.1	0.5	0.3	1.2	0.5	0.5	1.3	2.3	1.0	2.8	2.3		
Consolidation adjustments and	3.9	1.7	4.1	2.2	5.5	6.3	11.9	4.3	4.4	3.7	3.3	8.7	7.0	15.7	3.4	3.9	4.5	4.6	4.6	3.8	3.8	5.2	3.4	7.9	8.5	9.8	7.2	17.7	13.8		
	-1.2	-1.2	-1.0	-0.9	-2.4	-1.9	-4.3	-2.5	-2.7	-2.3	-2.1	-5.2	-4.4	-9.6	-1.7	-1.7	-1.3	-2.3	-1.9	-3.3	-3.7	-2.1	-1.7	-3.0	-4.0	-4.0	-5.0	-7.0	-9.0		