## Summary of Consolidated Financial Results for the Past 11 Years

Data current as of March	31 of each period	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23
Operating Results												
Net sales	(million yen)	81,176	86,248	84,642	79,607	85,558	87,008	79,655	73,906	88,328	107,993	106,622
Operating profit	(million yen)	2,409	4,029	4,266	5,117	5,407	4,600	2,289	1,969	1,564	4,829	4,940
Profit (loss) attributable to owners of parent	(million yen)	1,797	3,106	1,783	3,727	3,630	6,397	1,024	542	(84)	2,047	2,240
Total assets	(million yen)	74,767	80,239	76,411	75,939	82,097	86,073	88,593	91,064	104,055	111,786	114,843
Net assets	(million yen)	31,895	38,164	36,488	38,588	42,996	47,155	46,664	48,143	50,221	52,918	57,796
Cash flows from operating activities	(million yen)	2,940	3,132	8,345	8,140	2,652	4,669	5,456	5,049	(4,949)	2,180	9,505
Cash flows from investing activities	(million yen)	(3,475)	(1,888)	(2,199)	(777)	(4,822)	(4,097)	(4,973)	(3,052)	(4,622)	(2,642)	(2,667)
Cash flows from financing activities	(million yen)	1,335	(1,839)	(2,674)	(3,966)	(2,575)	1,096	(141)	(767)	4,536	591	(4,012)
Free cash flow	(million yen)	(535)	1,244	6,146	7,363	(2,170)	572	483	1,997	(9,571)	(462)	6,838
Capital expenditure	(million yen)	3,707	3,004	2,389	1,658	4,993	6,119	4,522	4,180	5,902	3,357	3,589
Depreciation	(million yen)	2,183	2,352	2,659	2,259	2,001	2,219	3,266	3,491	3,361	3,915	3,940
R&D expenses	(million yen)	1,096	1,233	1,240	1,209	1,268	1,067	1,035	874	951	757	788
Per-Share Indicators												
Book-value per share (BPS)	(yen)	386.77	463.03	442.05	468.04	519.59	570.00	565.34	583.09	607.89	644.49	703.85
Earnings per share (EPS) (figures in parentheses indicate a loss)	(yen)	21.92	37.88	21.75	45.44	44.27	78.00	12.48	6.61	(1.02)	25.01	27.42
Dividend per Share	(yen)	6	7	7	9	9	10	10	8	10	10	10
Financial Indicators												
Operating profit to net sales ratio	(%)	3.0	4.7	5.0	6.4	6.3	5.3	2.9	2.7	1.8	4.5	4.6
Shareholder's equity ratio	(%)	42.4	47.3	47.5	50.6	51.9	54.3	52.4	52.6	48.0	47.1	50.1
Return on equity (ROE)	(%)	6.0	8.9	4.8	9.8	9.0	14.3	2.2	1.2	_	4.0	4.1
Payout ratio	(%)	27.4	18.5	32.2	19.8	20.3	12.8	80.1	121.1	_	40.0	36.5
Number of Employees												
Number of employees (consolidated)	(persons)	6,131	5,874	5,634	5,248	5,410	5,021	4,753	4,447	4,405	4,576	4,410

Notes 1. "Partial Amendments to Accounting Standard for Tax Effect Accounting" (Accounting Standards Board of Japan (ASBJ) Statement No. 28, February 16, 2018) and others standards have been applied from the beginning of FY2018. The management indices and other indicators for FY2014 through FY2017 are those after retroactive application of such accounting standards and others.

55 TAMURA REPORT 2024

<sup>2.</sup> The "Accounting Standard for Revenue Recognition" (Accounting Standards Board of Japan (ASBJ) Statement No. 29, March 31, 2020) and others were applied from FY2021, and to management indices, etc. provided in and after FY2021 are those after the application of such accounting standards.

<sup>3.</sup> Free cash flow = cash flow from operating activities + cash flow from investing activities

## **Consolidated Financial Statements**

llion ven)

Consolidated Balance Sheet	Previous consolidated fiscal year (as of Friday, March 31, 2023)	(million yen)  Current consolidated fiscal year (as of Sunday, March 31, 2024)
Assets		
Current assets		
Cash and deposits	14,441	17,481
Notes receivable - trade	1,412	1,503
Accounts receivable - trade	25,149	25,317
Contract assets	19	2
Electronically recorded monetary claims - operating	706	699
Merchandise and finished goods	9,615	8,026
Work in process	2,711	2,524
Raw materials and supplies	13,364	13,286
Others	3,144	2,989
Allowance for doubtful accounts	(26)	(22)
Total current assets	70,537	71,809
Non-current assets		
Property, plant and equipment		
Buildings and structures	24,552	25,256
Accumulated depreciation	(12,376)	(13,408)
Buildings and structures, net	12,176	11,848
Machinery, equipment and vehicles	19,865	21,333
Accumulated depreciation	(14,655)	(15,564)
Machinery, equipment and vehicles, net	5,210	5,769
Tools, furniture and fixtures	9,894	10,532
Accumulated depreciation	(8,370)	(8,778)
Tools, furniture and fixtures, net	1,523	1,754
Land	5,354	5,395
Leased assets	6,868	6,945
Accumulated depreciation	(2,251)	(2,663)
Leased assets, net	4,617	4,281
Construction in progress	486	802
Total property, plant and equipment	29,369	29,851
Intangible assets		
Goodwill	229	203
Leased assets	236	161
Others	762	740
Total intangible assets	1,228	1,106
Investments and other assets		
Investment securities	5,577	7,091
Retirement benefits assets	3,816	3,914
Deferred tax assets	598	515
Others	743	639
Allowance for doubtful accounts	(83)	(85)
Total investments and other assets	10,651	12,075
Total non-current assets	41,249	43,033
Total assets	111,786	114,843

Current portion of long-term borrowings  Lease liabilities  852  Income taxes payable  703  Contract liabilities  149  Provision for bonuses  1,282  Provision for bonuses for directors (and other officers)  59  Others  3,241  Total current liabilities  Long-term borrowings  13,532  Lease liabilities  3,650  Deferred tax liabilities  1,192  Retirement benefits liability  2,513  Provision for share awards  Provision for share awards for directors (and other officers)  4  Others  444  Total non-current liabilities  21,348	8,600 3,841 6,152 2,324 816 566 201 1,234 38 3,501 37,278
Notes and accounts payable - trade Electronically recorded obligations - operating 3,475 Short-term borrowings 16,546 Current portion of long-term borrowings 16,546 Current portion of long-term borrowings 1852 Income taxes payable 703 Contract liabilities 149 Provision for bonuses 1,282 Provision for bonuses for directors (and other officers) 59 Others 3,241  Total current liabilities 10,97-term borrowings 13,532 Lease liabilities 11,192 Retirement benefits liability 2,513 Provision for share awards Provision for share awards 1,192 Retirement liabilities 1,192 Retirement benefits liability 2,513 Provision for share awards 1,282 Provision for share awards 1,192 Retirement liabilities 1,192 Retirement liabilities 1,192 Retirement liabilities 1,192 Retirement liabilities 58,868 Selections Net Assets	3,841 6,152 2,324 816 566 201 1,234 38 3,501
Electronically recorded obligations - operating  Short-term borrowings  16,546  Current portion of long-term borrowings  Lease liabilities  852  Income taxes payable  703  Contract liabilities  149  Provision for bonuses  1,282  Provision for bonuses for directors (and other officers)  59  Others  3,241  Total current liabilities  Long-term borrowings  13,532  Non-current liabilities  1,192  Retirement benefits liability  Provision for share awards  Provision for share awards for directors (and other officers)  4  Others  1,192  Retirement benefits liabilities  1,192  Retirement liabilities  1,194  Total non-current liabilities  58,868  Selections  Net Assets	3,841 6,152 2,324 816 566 201 1,234 38 3,501
Electronically recorded obligations - operating  Short-term borrowings  16,546  Current portion of long-term borrowings  Lease liabilities  852  Income taxes payable  703  Contract liabilities  149  Provision for bonuses  1,282  Provision for bonuses for directors (and other officers)  59  Others  3,241  Total current liabilities  Long-term borrowings  13,532  Non-current liabilities  1,192  Retirement benefits liability  Provision for share awards  Provision for share awards for directors (and other officers)  4  Others  1,192  Retirement benefits liabilities  1,192  Retirement liabilities  1,194  Total non-current liabilities  58,868  Selections  Net Assets	2,324 816 566 201 1,234 38 3,501
Short-term borrowings Current portion of long-term borrowings Lease liabilities 852 Income taxes payable 703 Contract liabilities 1149 Provision for bonuses 1,282 Provision for bonuses for directors (and other officers) 59 Others 3,241 Total current liabilities Long-term borrowings 13,532 10,000 Deferred tax liabilities 1,192 Retirement benefits liability Provision for share awards Provision for share awards Provision for share awards for directors (and other officers) 4 Others 444 Total inabilities 58,868  Net Assets	2,324 816 566 201 1,234 38 3,501
Current portion of long-term borrowings  Lease liabilities  Income taxes payable  Contract liabilities  149  Provision for bonuses  1,282  Provision for bonuses for directors (and other officers)  Others  3,241  Total current liabilities  Long-term borrowings  13,532  Lease liabilities  3,650  Deferred tax liabilities  1,192  Retirement benefits liability  Provision for share awards  Provision for share awards for directors (and other officers)  4  Others  444  Total non-current liabilities  58,868  ENAT Assets	816 566 201 1,234 38 3,501
Lease liabilities852Income taxes payable703Contract liabilities149Provision for bonuses1,282Provision for bonuses for directors (and other officers)59Others3,241Total current liabilities37,520Non-current liabilities13,532Lease liabilities1,192Deferred tax liabilities1,192Retirement benefits liability2,513Provision for share awards8Provision for share awards for directors (and other officers)4Others444Total non-current liabilities21,348Total liabilities58,868Net Assets	566 201 1,234 38 3,501
Contract liabilities 149 Provision for bonuses 1,282 Provision for bonuses for directors (and other officers) 59 Others 3,241  Total current liabilities 37,520 3  Non-current liabilities 13,532 1  Lease liabilities 3,650 Deferred tax liabilities 1,192 Retirement benefits liability 2,513 Provision for share awards 8 Provision for share awards 6 Provision for share awards 6 A A A A A A A A A A A A A A A A A A	201 1,234 38 3,501 37,278
Contract liabilities 149 Provision for bonuses 1,282 Provision for bonuses for directors (and other officers) 59 Others 3,241  Total current liabilities 37,520 3  Non-current liabilities Long-term borrowings 13,532 1  Lease liabilities 3,650 Deferred tax liabilities 1,192 Retirement benefits liability 2,513 Provision for share awards 8 Provision for share awards 6 Others 444  Total non-current liabilities 21,348 1  Total liabilities 58,868 5	1,234 38 3,501 37,278
Provision for bonuses for directors (and other officers)  Others  3,241  Total current liabilities  Non-current liabilities  Long-term borrowings  Lease liabilities  Deferred tax liabilities  Retirement benefits liability  Provision for share awards  Provision for share awards for directors (and other officers)  Others  4  Others  444  Total non-current liabilities  58,868  Net Assets	38 3,501 37,278
Provision for bonuses for directors (and other officers)  Others  3,241  Total current liabilities  Non-current liabilities  Long-term borrowings  13,532  Lease liabilities  Deferred tax liabilities  1,192  Retirement benefits liability  Provision for share awards  Provision for share awards for directors (and other officers)  Others  4  Others  444  Total non-current liabilities  58,868  Net Assets	38 3,501 37,278
Others 3,241  Total current liabilities 37,520  Non-current liabilities  Long-term borrowings 13,532 1  Lease liabilities 3,650  Deferred tax liabilities 1,192  Retirement benefits liability 2,513  Provision for share awards 8  Provision for share awards for directors (and other officers) 4  Others 444  Total non-current liabilities 21,348  Total liabilities 58,868  Net Assets	37,278
Total current liabilities  Non-current liabilities  Long-term borrowings 13,532 1  Lease liabilities 3,650  Deferred tax liabilities 1,192  Retirement benefits liability 2,513  Provision for share awards 8  Provision for share awards for directors (and other officers) 4  Others 444  Total non-current liabilities 21,348 1  Total liabilities 58,868	37,278
Non-current liabilities  Long-term borrowings 13,532 1  Lease liabilities 3,650  Deferred tax liabilities 1,192  Retirement benefits liability 2,513  Provision for share awards 8  Provision for share awards for directors (and other officers) 4  Others 444  Total non-current liabilities 21,348 1  Total liabilities 58,868 5	
Lease liabilities 3,650  Deferred tax liabilities 1,192  Retirement benefits liability 2,513  Provision for share awards 8  Provision for share awards for directors (and other officers) 4  Others 444  Total non-current liabilities 21,348 1  Total liabilities 58,868	1,237
Lease liabilities 3,650  Deferred tax liabilities 1,192  Retirement benefits liability 2,513  Provision for share awards 8  Provision for share awards for directors (and other officers) 4  Others 444  Total non-current liabilities 21,348 1  Total liabilities 58,868	
Retirement benefits liability 2,513 Provision for share awards 8 Provision for share awards for directors (and other officers) 4 Others 444  Total non-current liabilities 21,348 1  Total liabilities 58,868	3,368
Retirement benefits liability 2,513 Provision for share awards 8 Provision for share awards for directors (and other officers) 4 Others 444  Total non-current liabilities 21,348 1  Total liabilities 58,868	2,022
Provision for share awards Provision for share awards for directors (and other officers) Others 4 Total non-current liabilities 21,348 1 Total liabilities 58,868 5 Net Assets	2,496
Others 444  Total non-current liabilities 21,348 1  Total liabilities 58,868 5  Net Assets	21
Others 444  Total non-current liabilities 21,348 1  Total liabilities 58,868 5  Net Assets	6
Total liabilities 58,868 5 Net Assets	615
Total liabilities 58,868 5 Net Assets	9,768
	7,046
Shareholders' equity	
	1,829
Capital surplus 17,028 1	7,032
Retained earnings 19,326	20,745
Treasury shares (575)	(543)
Total shareholders' equity 47,609	19,064
Accumulated other comprehensive income	
Valuation difference on available-for-sale securities 511	1,191
Foreign currency translation adjustment 4,105	6,020
Remeasurements of defined benefit plans 407	1,263
Total accumulated other comprehensive income 5,024	8,475
Share acquisition rights 176	
Non-controlling interests 108	141
Total net assets 52,918	141
Total liabilities and net assets 111,786 11	

57 | TAMURA REPORT 2024

#### **Consolidated Financial Statements**

(million yen)

Consolidated Statements of Income	Previous consolidated fiscal year (From April 01, 2022 to March 31, 2023	Current consolidated fiscal year (From April 01, 2023 to March 31, 2024
Net sales	107,993	106,622
Cost of sales	80,565	77,866
Gross profit	27,428	28,756
Selling, general and administrative expenses	22,599	23,816
Operating profit	4,829	4,940
Non-operating income		
Interest income	72	96
Dividend income	80	241
Share of profit of entities accounted for using equity method	341	250
Foreign exchange gains	_	33
Subsidy income	83	121
Others	235	351
Total non-operating income	813	1,094
Non-operating expenses		
Interest expenses	725	990
Foreign exchange losses	512	_
Others	75	88
Total non-operating expenses	1,313	1,078
Ordinary profit	4,329	4,956
Extraordinary income		
Gain on sale of non-current assets	195	9
Gain on sale of investment securities	1	72
Gain on reversal of foreign currency translation adjustment	193	_
Gain on sale of shares of subsidiaries and associates	_	2
Total extraordinary income	389	84
Extraordinary losses		
Loss on sale and retirement of non-current assets	97	47
Loss on sale of investment securities	_	2
Defined benefit plan expenses	_	975
Impairment losses	1,333	_
Loss on valuation of shares of subsidiaries and associates	485	_
Loss on liquidation of subsidiaries and associates	5	_
Total extraordinary losses	1,921	1,025
Profit before income taxes	2,798	4,015
Income taxes - current	1,244	1,252
Income taxes - deferred	(504)	520
Total income taxes	740	1,773
Net income	2,057	2,242

(million yen)

2,240

10

2,047

Consolidated Statements of Comprehensive Income	Previous consolidated fiscal year  (From April 01, 2022 to March 31, 2023	Current consolidated fiscal year (From April 01, 2023 to March 31, 2024
Net income	2,057	2,242
Other comprehensive income		
Valuation difference on available-for-sale securities	316	680
Foreign currency translation adjustment	1,908	1,787
Remeasurements of defined benefit plans, net of tax	(520)	856
Share of other comprehensive income of entities accounted for using equity method	113	131
Total other comprehensive income	1,818	3,456
Comprehensive income	3,875	5,698
(Breakdown)		
Comprehensive income attributable to owners of parent	3,850	5,692
Comprehensive income attributable to non-controlling interests	24	6

(million yen)

Consolidated Statements of Cash Flows	Previous consolidated fiscal year  (From April 01, 2022 to March 31, 2023	Current consolidated fiscal year (From April 01, 2023 to March 31, 2024
Cash flows from operating activities		
Profit before income taxes	2,798	4,015
Depreciation	3,915	3,940
Impairment losses	1,333	_
Increase (decrease) in provision for bonuses	261	(47)
Increase (decrease) in provision for bonuses for directors (and other officers)	28	(21)
Increase (decrease) in provision for share awards	8	12
Increase (decrease) in provision for share awards for directors (and other officers)	4	1
Increase (decrease) in allowance for doubtful accounts	(9)	(5)
Increase (decrease) in retirement benefit liability	(13)	954
Interest and dividend income	(152)	(337)
Interest expenses	725	990
Foreign exchange losses (gains)	198	25
Share of loss (profit) of entities accounted for using equity method	(341)	(250)
Loss (gain) on sale of investment securities	(1)	(70)
Loss (gain) on sale and retirement of non-current assets	(97)	37
Loss on valuation of shares of subsidiaries and associates	485	_
Loss (gain) on sale of shares of subsidiaries and associates	_	(2)
Loss on liquidation of subsidiaries and associates	5	(2)
Decrease (increase) in trade receivables	(3,783)	709
Decrease (increase) in inventories	(2,446)	2,915
	400	
Increase (decrease) in trade payables		(1,959)
Others	204	502
Subtotal	3,524	11,411
Interest and dividends received	271	505
Interest paid	(694)	(994)
Income taxes paid	(920)	(1,415)
Cash flows from operating activities	2,180	9,505
Cash flows from investing activities		(00)
Payments into time deposits		(90)
Proceeds from withdrawal of time deposits	50	459
Purchase of property, plant and equipment	(2,460)	(2,993)
Proceeds from sale of property, plant and equipment	241	98
Payments for retirement of property, plant and equipment	(8)	(3)
Purchase of intangible assets	(180)	(87)
Purchase of investment securities	(267)	(510)
Proceeds from sale of investment securities	3	235
Proceeds from liquidation of subsidiaries and associates	4	_
Loan advances	(0)	(0)
Proceeds from collection of loans receivable	0	184
Others	(25)	40
Cash flows from investing activities	(2,642)	(2,667)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	3,409	(1,298)
Proceeds from long-term borrowings	165	151
Repayments of long-term borrowings	(827)	(1,071)
Repayments of lease liabilities	(1,006)	(968)
Purchase of treasury shares	(0)	(0)
Proceeds from sale of treasury shares	0	0
Increase (decrease) in money trust of acquisition of treasury shares	(347)	_
Dividends paid	(817)	(819)
Dividends paid to non-controlling interests	(7)	(6)
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	(3)	_
Others	27	_
Cash flows from financing activities	591	(4,012)
Effect of exchange rate change on cash and cash equivalents	602	547
Net increase (decrease) in cash and cash equivalents	732	3,372
Cash and cash equivalents at beginning of period	12,887	13,620
Cash and cash equivalents at end of period	13,620	16,992

Profit attributable to non-controlling interests

Profit attributable to owners of parent

### Corporate Information (as of Sunday, March 31, 2024)

#### **Company Overview**

Company

Tamura Corporation

Name Founded

May 11, 1924

Incorporated Capital

November 21, 1939 11,829 million yen

Number of Consolidated: 4,410 Employees Non-consolidated: 895

Website https://www.tamura-ss.co.jp/ Head Office Nerima-ku, Tokyo

Global Network

Head Office/Regional Headquarters

Electronic Components
Electronic Chemicals

FA Systems
Information Equipment

# dquartor



#### **Stock Information**

#### Basic stock data

Securities code 6768

Listed stock Tokyo Stock Exchange exchange

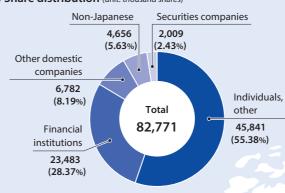
Shares authorized 252,000,000 Shares issued and 82,247,343

outstanding (Not including 524,130 shares of treasury stock)

Number of 28,409

shareholders

#### **Share distribution** (unit: thousand shares)



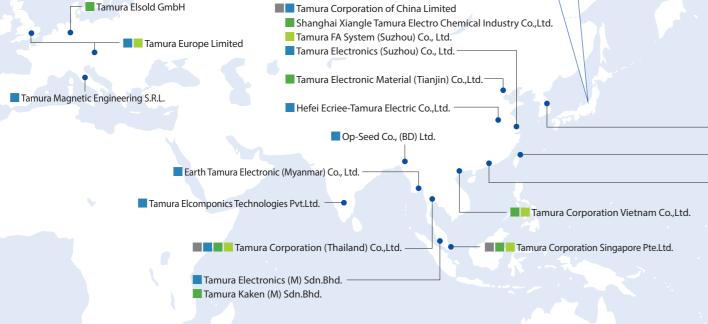
Note: 524,130 treasury shares (0.63%) are included in individuals and others.

#### Main shareholders (top 10)

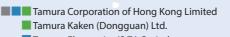
, , , , , , , , , , , , , , , , , , , ,				
	Holdings information			
Shareholder name	Number of shares held (thousand shares)	Shareholding ratio		
Master Trust Bank of Japan, Ltd. (Trust account)	9,422	11.45%		
Tamura Cooperating Company Stockholding Association	3,656	4.44%		
Custody Bank of Japan, Ltd. (Trust account)	3,367	4.09%		
Sumitomo Mitsui Banking Corporation	3,200	3.89%		
Mizuho Bank, Ltd.	1,999	2.43%		
Tamura Corporation Employee Stockholding Association	1,238	1.50%		
Tamura Kaihatsu	1,161	1.41%		
Sumitomo Life Insurance Company	1,018	1.23%		
Nippon Life Insurance Company	1,000	1.21%		
Resona Bank, Limited	955	1.16%		

Note: The 524,130 treasury shares are not considered in the calculation of shareholding ratios.

## **EUROPE**







■ Tamura Electronics (S.Z.) Co.,Ltd.
■ Tamura Electronics (Huizhou) Co.,Ltd.

Tamura Automotive Electronics (Foshan) Co., Ltd.





ASIA

TAMURA REPORT 2024